

Intravenous Solutions, Intravenous Fluids, I V Fluid Saline and Dextrose Fluid (IV), Injectable Medicines, Pharmaceutical Product, Pharma Sector

Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule, Working Capital Requirement, Plant Layout, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis

Introduction

In medicine, saline (also saline solution) is a solution of sodium chloride (NaCl, table salt) in water. It is used to flush wounds and skin abrasions, as eye drops, for intravenous infusion, rinsing contact lenses, nasal irrigation, and a variety of other purposes.

There are few drugs as useful and as widely used in healthcare as normal saline. The clear, restorative intravenous fluid is used to rehydrate patients with flu, and food poisoning, and Ebola, and countless dozens of other conditions.

It's used in dialysis and surgery, to clean wounds, and to inject patients with medication from antibiotics to chemotherapy. Normal saline is also a medical treatment of beautiful and inexpensive simplicity. It's sodium chloride. That's salt water for you folks who slept through sixth grade chemistry.

Saline are osmotic laxatives that work by drawing fluids into the bowel from surrounding tissue, thus softening stools and assist in easy fecal discharge. Saline are largely used for swift emptying of bowels to prepare for examination or surgery, eliminating drugs and food during poisoning or overdose and obtaining fresh stool sample for testing.

Of about 20 products marketed under the IV fluid category in the country, only four have a major share in the total market size of these particular preparations. It is estimated that 70 per cent of the total IV product range comes from Dextrose 5%, Dextrose with normal saline, normal saline and ringer lactate. All these are available in glass as well as plastic containers.

Products used in intravenous therapy are highly regulated by governments to ensure quality and constant availability to consumers. A wide variety of products, including antibiotics and medications, are used during intravenous therapy to treat patients. Through innovation, vendors can offer premixed products for easy use and reduce packaging waste. Market size in the APAC region is growing rapidly as countries like India and China are improving their healthcare infrastructure. The need for such products is also high due to an increased incidence of chronic diseases.

The growth of I.V. fluid manufacturing was faster than the growth rate of drugs. These IV fluids are the best alternative which can yield sudden result in the health of a patient by replenishing the body fluids. Liquid glucose and dextrose are being produced in the organized sector. The gap between the production and consumption of liquid glucose is removed by the import. I.V. fluid demand is normally linked to the number of hospital beds. Observations show that 18 bottles of I.V. fluids are consumed per bed per month in the country.

The analysts forecast global intravenous solutions market to grow at a CAGR of 5.79% during the period 2016–2020. The infusion of liquid substances, such as nutrients and drugs, directly into a vein is referred as intravenous therapy. Intravenous fluids are extensively used to treat electrolyte imbalances, maintain fluid balance, and replace fluid losses.

Project at a Glance

COST OF PROJECT				MEANS OF FINANCE			
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site							
Development Exp.	0.00	120.00	120.00	Capital	0.00	819.14	819.14
Buildings	0.00	342.80	342.80	Share Premium	0.00	0.00	0.00
				Other Type Share			
Plant & Machineries	0.00	2542.66	2542.66	Capital	0.00	0.00	0.00
Motor Vehicles	0.00	6.50	6.50	Reserves & Surplus	0.00	0.00	0.00
Office Automation							
Equipments	0.00	27.25	27.25	Cash Subsidy	0.00	0.00	0.00
Technical Knowhow				Internal Cash			
Fees & Exp.	0.00	20.00	20.00	Accruals	0.00	0.00	0.00
Franchise & Other				Long/Medium Term			
Deposits	0.00	0.00	0.00	Borrowings	0.00	2457.41	2457.41
Preliminary& Pre-							
operative Exp	0.00	3.00	3.00	Debentures / Bonds	0.00	0.00	0.00
Provision for				Unsecured			
Contingencies	0.00	57.00	57.00	Loans/Deposits	0.00	0.00	0.00
Margin Money - Working							
Capital	0.00	157.34	157.34				
TOTAL	0.00	3276.55	3276.55	TOTAL	0.00	3276.55	3276.55



Project at a Glance

Year	Annualised		Book Value	Debt	Dividend	Retained Earnings		Payout	Probable Market Price	P/E Ratio	Yield Price/Book Value
	EPS	CEPS	Per Share		Per Share	Per Share		%		No.of Times	%
1-2	5.28	10.53	15.28	24.00	0.00	100.00	5.28	0.00	5.28	1.00	0.00
2-3	7.71	12.20	22.99	18.00	0.00	100.00	7.71	0.00	7.71	1.00	0.00
3-4	10.17	14.01	33.16	12.00	0.00	100.00	10.17	0.00	10.17	1.00	0.00
4-5	12.62	15.91	45.78	6.00	0.00	100.00	12.62	0.00	12.62	1.00	0.00
5-6	15.03	17.84	60.81	0.00	0.00	100.00	15.03	0.00	15.03	1.00	0.00



Project at a Glance

Year	D. S. C. R.			Debt / - Deposits Debt	Equity as- Equity	Total Net Worth	Return on Net Worth	Profitability Ratio					Assets Turnover Ratio	Current Ratio
	Individual	Cumulative	Overall					GPM	PBT	PAT	Net Contribution	P/V Ratio		
	(Number of times)			(Number of times)		%	%	%	%	%	%			
Initial				3.00	3.00									
1-2	1.49	1.49		1.57	1.57	1.91		26.81%	15.91%	12.91%	2270.96	67.83%	0.92	1.04
2-3	1.72	1.60		0.78	0.78	1.05		31.42%	23.25%	16.17%	2404.29	61.55%	1.02	1.55
3-4	2.02	1.73	2.03	0.36	0.36	0.57		34.53%	28.42%	18.67%	2741.92	61.42%	1.05	2.14
4-5	2.38	1.87		0.13	0.13	0.30		36.65%	32.15%	20.59%	3079.56	61.32%	1.03	2.79
5-6	2.84	2.03		0.00	0.00	0.14		38.09%	34.85%	22.06%	3417.19	61.24%	0.98	5.95



Project at a Glance

BEP	
BEP - Maximum Utilisation Year	5
Cash BEP (% of Installed Capacity)	35.15%
Total BEP (% of Installed Capacity)	41.89%
IRR, PAYBACK and FACR	
Internal Rate of Return .. (In %age)	27.63%
Payback Period of the Project is (In Years)	2 Years 3 Months
Fixed Assets Coverage Ratio (No. of times)	3.461



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Major Queries/Questions Answered in the Report?

- 1. What is Saline and Dextrose Fluid (IV) industry ?**
- 2. How has the Saline and Dextrose Fluid (IV) industry performed so far and how will it perform in the coming years ?**
- 3. What is the Project Feasibility of a Saline and Dextrose Fluid (IV) Plant ?**
- 4. What are the requirements of Working Capital for setting up a Saline and Dextrose Fluid (IV) plant ?**

5. What is the structure of the Saline and Dextrose Fluid (IV) Business and who are the key/major players ?

6. What is the total project cost for setting up Saline and Dextrose Fluid (IV) plant ?

7. What are the operating costs for setting up a Saline and Dextrose Fluid (IV) plant ?

8. What are the machinery and equipment requirements for setting up a Saline and Dextrose Fluid (IV) plant ?

- 9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 10. What are the requirements of raw material for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 11. Who are the Suppliers and Manufacturers of Raw materials for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 12. What is the Manufacturing Process and Formulations of a Saline and Dextrose Fluid (IV) plant ?**

- 13. What is the total size of land required for setting up a Saline and Dextrose Fluid (IV) plant ?**
- 14. What will be the income and expenditures for a Saline and Dextrose Fluid (IV) plant ?**
- 15. What are the Projected Balance Sheets of a Saline and Dextrose Fluid (IV) plant ?**
- 16. What are the requirement of utilities and overheads for setting up a Saline and Dextrose Fluid (IV) plant?**
- 17. What is the Built up Area Requirement and cost for setting up a Saline and Dextrose Fluid (IV) Business?**

18. What are the Personnel (Manpower) Requirements for setting up a Saline and Dextrose Fluid (IV) Business?

19. What are Statistics of Import & Export for Saline and Dextrose Fluid (IV) ?

20. What is the time required to break-even?

21. What is the Break-Even Analysis of a Saline and Dextrose Fluid (IV) plant?

22. What are the Project financials of a Saline and Dextrose Fluid (IV) plant?

- 23. What are the Profitability Ratios of a Saline and Dextrose Fluid (IV) plant?**
- 24. What is the Sensitivity Analysis-Price/Volume of a Saline and Dextrose Fluid (IV) plant?**
- 25. What are the Projected Pay-Back Period and IRR of a Saline and Dextrose Fluid (IV) plant?**
- 26. What is the Process Flow Sheet Diagram of a Saline and Dextrose Fluid (IV) project?**

- 27. What are the Market Opportunities for setting up a Saline and Dextrose Fluid (IV) plant?**
- 28. What is the Market Study and Assessment for setting up a Saline and Dextrose Fluid (IV) plant?**
- 29. What is the Plant Layout for setting up a Saline and Dextrose Fluid (IV) Business?**

Table of Contents of the Project Report

1. PROJECT PROFILES

- 1.1. DISTRICT PROFILE & GEOTECHNICAL SITE CHARACTERIZATION
 - 1.1.1. General
 - 1.1.2. Location & Geographical Area
 - 1.1.3. Topography
 - 1.1.4. Demographics
 - 1.1.5. Tourism
 - 1.1.6. Map
 - 1.1.7. Economy
 - 1.1.8. Availability and Concentration of Minerals
 - 1.1.9. Industry at a Glance
 - 1.1.10. Medium Scale Industries

2. INTRODUCTION

- 2.1. DEXTROSE
- 2.2. DEXTROSE SOLUTION
- 2.3. DEXTROSE SALINE INJECTION
- 2.4. COMMON IV FLUIDS

3. USES AND APPLICATIONS

4. PROPERTIES

5. GRADES OF I.V. FLUID

6. B.I.S. SPECIFICATION

6.1. IS 873: 1974 (REAFFIRMED YEAR: 2015) LIQUID GLUCOSE.

6.2. IS 874: 1992 (REAFFIRMED YEAR: 2018) DEXTROSE
MONOHYDRATE

6.3. IS 1070: 1992 (REAFFIRMED YEAR: 2019) REAGENT GRADE
WATER

6.4. IS 4408: 1979 (REAFFIRMED YEAR: 2015) SODIUM CHLORIDE,
ANALYTICAL REAGENT

7. TYPES OF FLUID

7.1. IV FLUID

7.2. COMMONLY USED IV FLUIDS

8. INTRAVENOUS FLUID COMPARISON

9. PRODUCT DESCRIPTION

- 9.1. NORMAL SALINE
- 9.2. CLINICAL USAGE

10. MARKET SURVEY

- 10.1. GLOBAL MARKET
- 10.2. TOP PLAYERS
- 10.3. LARGE VOLUME PARENTERALS (LVP) MARKET OVERVIEW

11. EXPORT & IMPORT: ALL COUNTRIES

- 11.1. EXPORT: ALL COUNTRIES
- 11.2. IMPORT: ALL COUNTRIES

12. FINANCIALS & COMPARISON OF MAJOR INDIAN PLAYERS/COMPANIES

- 12.1. ABOUT FINANCIAL STATEMENTS OF CMIE DATABASE
- 12.2. PROFITS & APPROPRIATIONS
- 12.3. TOTAL LIABILITIES
- 12.4. TOTAL ASSETS
- 12.5. NET CASH FLOW FROM OPERATING ACTIVITIES

12.6. SECTION – I

- 12.6.1. Name of Company with Contact Details
- 12.6.2. Name of Director(S)
- 12.6.3. Credit Ratings
- 12.6.4. Plant Capacity
- 12.6.5. Location of Plant
- 12.6.6. Name of Raw Material(S) Consumed With Quantity & Cost

12.7. SECTION – II

- 12.7.1. Assets
- 12.7.2. Cash Flow
- 12.7.3. Cost as % Ge of Sales
- 12.7.4. Forex Transaction
- 12.7.5. Growth in Assets & Liabilities
- 12.7.6. Growth in Income & Expenditure
- 12.7.7. Income & Expenditure
- 12.7.8. Liabilities
- 12.7.9. Liquidity Ratios

- 12.7.10. Profitability Ratio
- 12.7.11. Profit
- 12.7.12. Return Ratios
- 12.7.13. Structure of Assets & Liabilities (%)
- 12.7.14. Working Capital & Turnover Ratios

13. COMPANY PROFILE OF MAJOR PLAYERS

14. EXPORT & IMPORT STATISTICS OF INDIA

- 14.1. EXPORT STATISTICS OF IV FLUIDS
- 14.2. EXPORT STATISTICS OF INTRAVENOUSE FLUIDS
- 14.3. IMPORT STATISTICS OF INTRAVENOUSE FLUIDS

15. PRESENT MANUFACTURERS

16. RAW MATERIAL

- 16.1. REQUIREMENTS OF RAW MATERIALS
- 16.2. SOME GENERAL INTRAVENOUS FLUIDS

17. MANUFACTURING PROCESS

18. BLOW-FILL-SEAL (BFS) TECHNOLOGY

19. BRIEF INTRODUCTION OF BFS MACHINE

- 19.1. MAIN FEATURES
- 19.2. TECHNICAL PARAMETERS

20. QUALITY CONTROL

- 20.1. QUALITY ASSURANCE
- 20.2. MAIN LAB EQUIPMENTS
- 20.3. PACKING OF BOTTLES
- 20.4. PRODUCTION AREA

21. PROCESS FLOW DIAGRAM

22. BUYER'S LIST

- 22.1. CONTACT DETAILS OF BUYER'S
- 22.2. NAME OF DIRECTOR(S)
- 22.3. CREDIT RATINGS
- 22.4. PLANT CAPACITY

- 23. SUPPLIERS OF PLANT & MACHINERY**
- 24. SUPPLIERS OF RAW MATERIAL**
- 25. PHOTOGRAPHS/IMAGE FOR REFERENCE**
 - 25.1. PRODUCT PHOTOGRAPHS
 - 25.2. MACHINERY PHOTOGRAPHS
 - 25.3. RAW MATERIAL PHOTOGRAPHS
- 26. PLANT LAYOUT**
- 27. QUOTATION OF PLANT, MACHINERY AND EQUIPMENTS FROM SUPPLIER**

Project Financials

• Project at a Glance	Annexure
• Assumptions for Profitability workings	1
• Plant Economics.....	2
• Production Schedule.....	3
• Land & Building.....	4
Factory Land & Building	
Site Development Expenses	

- **Plant & Machinery.....5**
 - Indigenous Machineries
 - Other Machineries (Miscellaneous, Laboratory etc.)

- **Other Fixed Assets.....6**
 - Furniture & Fixtures
 - Pre-operative and Preliminary Expenses
 - Technical Knowhow
 - Provision of Contingencies

- **Working Capital Requirement Per Month.....7**
 - Raw Material
 - Packing Material
 - Lab & ETP Chemical Cost
 - Consumable Store

- Overheads Required Per Month and Per Annum.....8
 - Utilities & Overheads (Power, Water and Fuel Expenses etc.)
 - Royalty and Other Charges
 - Selling and Distribution Expenses

- Salary and Wages9

- Turnover Per Annum10

- Share Capital.....11
 - Equity Capital
 - Preference Share Capital



- **Annexure 1 :: Cost of Project and Means of Finance**
- **Annexure 2 :: Profitability and Net Cash Accruals**
 - **Revenue/Income/Realisation**
 - **Expenses/Cost of Products/Services/Items**
 - **Gross Profit**
 - **Financial Charges**
 - **Total Cost of Sales**
 - **Net Profit After Taxes**
 - **Net Cash Accruals**

- **Annexure 3 :: Assessment of Working Capital requirements**

- **Current Assets**
- **Gross Working Capital**
- **Current Liabilities**
- **Net Working Capital**
- **Working Note for Calculation of Work-in-process**

- **Annexure 4 :: Sources and Disposition of Funds**

- **Annexure 5 :: Projected Balance Sheets**

- **ROI (Average of Fixed Assets)**
- **RONW (Average of Share Capital)**
- **ROI (Average of Total Assets)**

- **Annexure 6 :: Profitability Ratios**

- **D.S.C.R**
- **Earnings Per Share (EPS)**
- **Debt Equity Ratio**

• **Annexure 7 :: Break-Even Analysis**

- **Variable Cost & Expenses**
- **Semi-Variable/Semi-Fixed Expenses**
- **Profit Volume Ratio (PVR)**
- **Fixed Expenses / Cost**
- **B.E.P**

• **Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume**

- **Resultant N.P.B.T**
- **Resultant D.S.C.R**
- **Resultant PV Ratio**
- **Resultant DER**
- **Resultant ROI**
- **Resultant BEP**

- **Annexure 12 :: Shareholding Pattern and Stake Status**

- **Equity Capital**

- **Preference Share Capital**

- **Annexure 13 :: Quantitative Details-Output/Sales/Stocks**

- **Determined Capacity P.A of Products/Services**

- **Achievable Efficiency/Yield % of Products/Services/Items**

- **Net Usable Load/Capacity of Products/Services/Items**

- **Expected Sales/ Revenue/ Income of Products/ Services/ Items**

- **Annexure 14** :: **Product wise Domestic Sales Realisation**
- **Annexure 15** :: **Total Raw Material Cost**
- **Annexure 16** :: **Raw Material Cost per unit**
- **Annexure 17** :: **Total Lab & ETP Chemical Cost**
- **Annexure 18** :: **Consumables, Store etc.**
- **Annexure 19** :: **Packing Material Cost**
- **Annexure 20** :: **Packing Material Cost Per Unit**

- **Annexure 21** :: **Employees Expenses**
- **Annexure 22** :: **Fuel Expenses**
- **Annexure 23** :: **Power/Electricity Expenses**
- **Annexure 24** :: **Royalty & Other Charges**
- **Annexure 25** :: **Repairs & Maintenance Expenses**
- **Annexure 26** :: **Other Manufacturing Expenses**
- **Annexure 27** :: **Administration Expenses**
- **Annexure 28** :: **Selling Expenses**

- **Annexure 29 :: Depreciation Charges – as per Books (Total)**
- **Annexure 30 :: Depreciation Charges – as per Books (P & M)**
- **Annexure 31 :: Depreciation Charges - as per IT Act WDV (Total)**
- **Annexure 32 :: Depreciation Charges - as per IT Act WDV (P & M)**
- **Annexure 33 :: Interest and Repayment - Term Loans**
- **Annexure 34 :: Tax on Profits**
- **Annexure 35 :: Projected Pay-Back Period and IRR**

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- **This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the project**
- **This report provides vital information on the product like it's characteristics and segmentation**
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- **This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials**
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Scope of the Report

The report titled “Market Survey cum Detailed Techno Economic Feasibility Report on Saline and Dextrose Fluid (IV)” provides an insight into the Intravenous Fluids market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and Project Financials of Intravenous Fluids project. The report assesses the market sizing and growth of the Indian Intravenous Fluids Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- **Good Present/Future Demand**
- **Export-Import Market Potential**
- **Raw Material & Manpower Availability**
- **Project Costs and Payback Period**

We at NPCCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Intravenous Fluids sector in India along with its business prospects. Through this report we have identified Saline and Dextrose Fluid (IV) project as a lucrative investment avenue.

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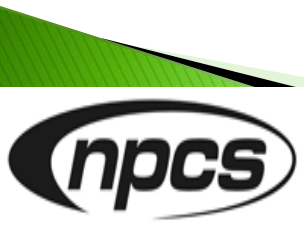
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Sectors We Cover

- *Ayurvedic And Herbal Medicines, Herbal Cosmetics*
- *Alcoholic And Non Alcoholic Beverages, Drinks*
- *Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin*
- *Activated Carbon & Activated Charcoal*
- *Aluminium And Aluminium Extrusion Profiles & Sections,*
- *Bio-fertilizers And Biotechnology*
- *Breakfast Snacks And Cereal Food*
- *Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling*

- *Bamboo And Cane Based Projects*
- *Building Materials And Construction Projects*
- *Biodegradable & Bioplastic Based Projects*
- *Chemicals (Organic And Inorganic)*
- *Confectionery, Bakery/Baking And Other Food*
- *Cereal Processing*
- *Coconut And Coconut Based Products*
- *Cold Storage For Fruits & Vegetables*
- *Coal & Coal Byproduct*

- *Copper & Copper Based Projects*
- *Dairy/Milk Processing*
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- *Engineering Goods*
- *Fibre Glass & Float Glass*
- *Fast Moving Consumer Goods*
- *Food, Bakery, Agro Processing*

- *Fruits & Vegetables Processing*
- *Ferro Alloys Based Projects*
- *Fertilizers & Biofertilizers*
- *Ginger & Ginger Based Projects*
- *Herbs And Medicinal Cultivation And Jatropha (Biofuel)*
- *Hotel & Hospitality Projects*
- *Hospital Based Projects*
- *Herbal Based Projects*
- *Inks, Stationery And Export Industries*

- *Infrastructure Projects*
- *Jute & Jute Based Products*
- *Leather And Leather Based Projects*
- *Leisure & Entertainment Based Projects*
- *Livestock Farming Of Birds & Animals*
- *Minerals And Minerals*
- *Maize Processing(Wet Milling) & Maize Based Projects*
- *Medical Plastics, Disposables Plastic Syringe, Blood Bags*
- *Organic Farming, Neem Products Etc.*

Sectors We Cover *Cont...*

- *Paints, Pigments, Varnish & Lacquer*
- *Paper And Paper Board, Paper Recycling Projects*
- *Printing Inks*
- *Packaging Based Projects*
- *Perfumes, Cosmetics And Flavours*
- *Power Generation Based Projects & Renewable Energy Based Projects*
- *Pharmaceuticals And Drugs*
- *Plantations, Farming And Cultivations*
- *Plastic Film, Plastic Waste And Plastic Compounds*
- *Plastic, PVC, PET, HDPE, LDPE Etc.*

- *Potato And Potato Based Projects*
- *Printing And Packaging*
- *Real Estate, Leisure And Hospitality*
- *Rubber And Rubber Products*
- *Soaps And Detergents*
- *Stationary Products*
- *Spices And Snacks Food*
- *Steel & Steel Products*
- *Textile Auxiliary And Chemicals*

Sectors We Cover *Cont...*

- *Township & Residential Complex*
- *Textiles And Readymade Garments*
- *Waste Management & Recycling*
- *Wood & Wood Products*
- *Water Industry(Packaged Drinking Water & Mineral Water)*
- *Wire & Cable*

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